



PENINSULA
POWER

THE WINBEG Project

The Lessons Learnt

by

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The Lessons Learnt

Steps in a Project development:

1. Preparing the Basic Design
2. Public Announcement of the Project (PR)
3. Consultation
 - i). With the decision makers
 - ii). With the local people
4. Preparing for Planning
5. Detailed Engineering
6. Obtaining a Power Purchase Agreement
7. Project Due Diligence to get Project Finance
8. Letting Contracts, building and commissioning

Which is the most important step?

The Lessons Learnt

1. Which of the steps are the most difficult to manage?
2. Timing, which ones can you control?

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- 1. Where would you expect to expend the most resources (money/people)?**
- 2. Who do you have to convince that your project is worthy of approval?**
 - i. Planning Officials**
 - ii. Statutory Consultees**
 - iii. Elected Planning Committee**
 - iv. Local People (voters)**
- 3. Which of the 8 steps cannot you easily control?**

Lets have a look at the steps again

The Lessons Learnt

1. Preparing the Basic Design
2. Public Announcement of the Project (PR)
3. Consultation
 - i). With the decision makers
 - ii). With the local people
4. Preparing for Planning (EIA etc)
5. Detailed Engineering
6. Obtaining a Power Purchase Agreement
7. Project Due Diligence to get Project Finance
8. Letting Contracts, building and commissioning

The Lessons Learnt

You cannot control the duration of the following:

- 1. Preparing the Basic Design**
- 2. Public Announcement of the Project (PR)**
- 3. Consultation**
 - i). With the decision makers**
 - ii). With the local people**

Major Issues Identified from Winkleigh Community & Statutory Consultees

- **Technology (not a planning issue. PPS22)**
- **Visual impact of plant**
- **Scale of development (too big wrong place!)**
- **Traffic**
- **Emissions**
- **Effects of Energy Crop Growing on the Landscape (not a planning issue. PPS22)**
- **Fuel logistics**

The Lessons Learnt

Finally;

1. Don't let personal attacks on your professional competence destabilise your objectivity
2. Don't confuse protestors with the majority with whom you seek to communicate
3. Don't resort to personal attacks on objectors whatever the provocation
4. Sort out and examine genuine and justified criticisms of the project and attempt to mitigate whenever possible
especially don't say no changes can be contemplated
5. Be positive, and accept things will take longer than expected
6. If the pressure is getting to you take a break or get out completely

Thank You!